

## Driven and passionate (junior) Account Manager (sales)

### **Job description**

For the further expansion of our sales activities of Temphalla in India, we are looking for a dynamic, passionate junior sales account manager to sell Temphalla.

Temphalla is a brand and division of Infanion which is a full-stack custom software development company. With its unique approach Temphalla takes care of the complete website or webshop development, from development, content adding or content creation, maintenance, security, content updates, content changes, ... Temphalla consists of website templates. Depending upon customer requirement, Temphalla will develop the website or webshop for the customer.

As (junior) Account Manager (sales) you will actively sell Temphalla to SME and large corporates.

### **Profile of the ideal candidate**

The ideal candidate would have:

- 0 to 1 year of successful work experience in the sales of software products (or similar)
- preferably a Master degree in business management or Marketing with a focus on sales
- good computer skills, Microsoft Word, PowerPoint and Excel
- no 9 to 5 mentality
- an excellent spoken and written knowledge of English
- a go-getter attitude
- no problem to work against challenging targets

The ideal candidate would be:

- internet/ technology savvy
- an independent worker
- an initiative taker
- a hunter
- result driven & "Can Do" attitude
- focused on sales, sales and sales
- excited and passionate by sales results
- an inspiring leader and an excellent communicator
- willing to travel across India

### **The compensation package:**

We offer you:

- competitive pay package existing out of a fixed monthly salary and an appealing variable salary based on your sales results
- dynamic and challenging job in an open work environment
- exciting responsibilities
- opportunity to grow with the company
- front seat ride in the roller coaster of selling cutting edge technologies

### **Job location**

Bangalore, (Karnataka, India)

### **Interested?**

Interested in this open position? Please send your resume to [want2b@infanion.com](mailto:want2b@infanion.com)

#### **Infanion office in India:**

Infanion (corporate office India), 506/507, 1st main, K.R.Garden,  
Off wind tunnel road, Murgeshpalya, Bangalore 560017, India  
CIN: #U72100KA2011PTC058055 GST: #29AACCI5779H1Z2

#### **Infanion offices in Europe:**

Infanion (corporate office), Hilstraat 18, 3120 Tremelo, Belgium  
Infanion, Veltwijcklaan 287, 2180 Ekeren (Antwerp), Belgium